



GIASPACE

# Friedman CPA Group Trusts GiaSpace To Manage Their IT Systems



**FRIEDMAN**  
CPA GROUP

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“Our clients are located across the United States and in other countries,”

says Ron Friedman, Managing Principal of Friedman CPA Group.

Ron and the entire firm live by a set of core values that has stand the test of time that help the firm to continue to build long-term client partnerships. They firmly believe clients and team members are their most valuable assets. GiaSpace naturally demonstrated what Ron expected from his vendor and welcomed GiaSpace to their team.

**“I think it was our relationship that got built with Rob. He shares a lot of the values we share,” says Ron.**

# Friedman CPA Group Realized Change Was Coming

For 25 years, Friedman CPA Group had an in-house IT administrator for many years. His primary role was taking care of the IT systems. However, the time had come for him to retire and the firm to find a new, modern solution.

Mr. Friedman and his son, David, realized the firm needed to move forward and transition. They began searching for an outsourced managed services company to take over the duties of their IT administrator.

During their search process, Ron received a referral from a longtime golf buddy that recommended GiaSpace. At the same time, David, who heads up their technology group as well as the firm's assurance department, was also evaluating network administration companies.

Once David narrowed down who he felt were Friedman CPA Group's best choices, he got Ron involved. After much discussion and research, they ultimately selected GiaSpace as their outsourced managed services company.

As a result, the in-house IT administrator and Rob Giannini from GiaSpace worked closely together to assist with the transition.



**“It was nicely done and very professional. Everybody was happily working with each other,” says Ron.**

# GiaSpace Helped Friedman CPA Group Update Their Entire System

During GiaSpace's evaluation, Rob uncovered that the firm had an older system, and the hardware had reached the end of life and could soon fail. That is very common with companies that GiaSpace assesses when a companies are ready to update and modernize their existing IT system.

Areas of concern that could negatively affect Friedman CPA Group were also noted by Rob. We upgraded their Firewall to assist in Cyber Prevention.

Additionally, other areas needed solutions to update the firm's network. Those sections were Helpdesk Services, Cybersecurity, Project Management, Vendor Management, Network Management, Offsite backups, and Onsite Break-fix.

After Rob and his GiaSpace Team finished their assessment, they successfully migrated all the data from the aging hardware and upgraded all the systems. The server closet was addressed and cleaned up. The firewall now protects the network and closed off all the open ports. The entire system is now fully documented and compliant.

**“Listen to Rob. They're really good! They're organized. They make the process easier for you,”**

says David Friedman, Head of the Technology Group at Friedman CPA Group.

# Friedman CPA Group Fully Trusts GiaSpace IT Solutions

**“There was never a happy medium with other vendors until I met Rob,”**  
says David Friedman

Friedman CPA Group provides tailored services to its local and global clients. With that view, they are very selective about who becomes their vendor. Before meeting Rob Giannini and his GiaSpace team, outsourced managed services never existed at their firm.

From the assessment to the completed network update, Friedman CPA Group had never experienced IT efficiency at the level they now receive from GiaSpace. With our continued support and partnership, Ron and David Friedman continuously thank our team for always being on the same page with them.

**“They’ve really lived up to every expectation we had. From the handshake to the written contract,”**  
says Ron Friedman.

